



FARMERS INSURANCE GROUP OF COMPANIES

MICHAEL G. PUHEK INSURANCE SERVICES
1730 MANHATTAN BEACH BLVD.
MANHATTAN BEACH, CALIFORNIA 90266
PHONE: Bus. (310)318-5452
Fax: (310)372-0246

MEMBER OF PRESIDENTS COUNCIL

September 8, 1997

Dear Jeff,

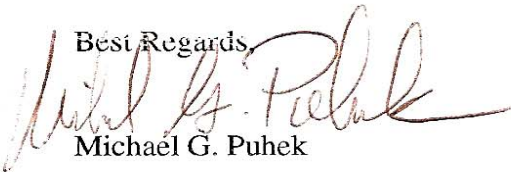
I hope this note finds you in good health and spirits.

Your talk was nothing short of awesome. The energy level was high and you were never taken off track. I haven't had a chance to break into your book yet, but I will as soon as I'm done with the novel I'm reading now.

What impressed me most about your content was how you addressed the disease and not the symptom. I have a whole new slant on time management thanks to your input (I've already canceled 2 subscriptions and I can actually see the top of my desk!) You are so right in that there are not enough "tools" out there to handle all that we are hit with.

I am really interested in seeing you speak again. Kindly let me know when you will be in the Los Angeles area. You truly have higher purpose and thank you for sharing your insights. Implementing your ideas will improve the quality of my life and that of my families.

Best Regards,



Michael G. Puhek