



## FARMERS INSURANCE GROUP OF COMPANIES

FARMERS INSURANCE EXCHANGE  
FIRE INSURANCE EXCHANGE  
TRUCK INSURANCE EXCHANGE  
MID-CENTURY INSURANCE COMPANY  
FARMERS NEW WORLD LIFE INSURANCE COMPANY

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February 25, 1998

Jeff Davidson MBA, CMC  
Breathing Space Institute  
2417 Honeysuckle Rd # 2A  
Chapel Hill, North Carolina

Dear Jeff:

First, let me thank you for your excellent presentation on Time Management at the Farmers self improvement weekend. It was not what I was expecting, not even close, but it put everything into perspective. So often we try to cure the problem before we know the cause. Your seminar provided all the causes and some.

It was totally mind boggling to find out how much media and electronic garbage we are subjected to on a daily basis. Now that I have found the cause of my terrible time management, I will now be able to train myself to tune out the unwanted static.

Thank you again.

George Witham  
Facilities Manager - H.O.

GW:jk  
cc: file