

Skigen Associates

certified public accountants

October 15, 1984

Mr. Jeffrey P. Davidson, CMC
3709 South George Mason Drive #315 E
Falls Church, Virginia 22041

Dear Jeff:

Your seminar on "Marketing Professional Accounting Services" has proven to be valuable for my firm. I presented a synopsis of the seminar to our professionals.

We are implementing several of the suggestions you made. A direct mail campaign is planned and we have begun giving seminars on various accounting and tax subjects.

I have taken the liberty of enclosing our firm's brochure and our most recent newsletter which we send to our clients periodically to keep them in touch with current accounting and tax items of interest. If you would like to receive the newsletter regularly, I will be happy to put your name on our mailing list.

Thank you again for your interesting and informative seminar.

Sincerely,



Jeffrey M. Jarosinski
Certified Public Accountant

JMJ:kh

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