

**Wintergreen
Mountain Resort
Wintergreen, Virginia
August 11-13, 1983**



**39th Annual
Virginia Chapter
NECA
State Convention**

**VIRGINIA CHAPTER NECA
THIRTY-NINTH ANNUAL
STATE CONVENTION**

FRIDAY, AUGUST 12, 1983

- 8:30 a.m. Opening Remarks
Shenandoah/Blue Ridge Room
Mr. N. P. Trumbo, Jr.
President, Virginia Chapter, NECA
- 9:15 a.m. Update – Virginia Uniform Statewide
Building Code
Mr. Jack Proctor
Administrator
Office of Virginia Uniform Statewide
Building Code
- Mr. Proctor will update members on the most recent amendments to the Virginia Uniform Statewide Building Code and discuss their effect upon the electrical construction industry. In addition, Mr. Proctor will review the overall responsibilities of electrical contractors as mandated by the Code.
- 10:00 a.m. Coffee Break
- 10:15 a.m. - 1:00 p.m. Success Factors for Specialty Construction Contractors
Mr. Jeffrey P. Davidson
Vice President/Energy, Marketing and Management Division
IMR Corporation
- According to Mr. Davidson, "If Murphy's Law is generally applicable in business, then it has double applicability in the construction business. Between bidding, purchasing materials, following blueprints, submitting interim billing, finishing on schedule and under cost, and maintaining an adequate labor pool, a myriad of problems can and often do occur." In light of this, Mr. Davidson will discuss twenty-one success factors for specialty construction contractors that will help them to avoid and overcome the numerous and varied problems inherent to the construction industry.