

**WILLIAM L. GAUSEWITZ**  
**8108 Eagle Peak Way**  
**Antelope, California 95843-5335**

January 15, 1998

Mr. Jeff Davidson, MBA, CMC  
Breathing Space Institute  
2417 Honeysuckle Road, #2A  
Chapel Hill, NC 27514-6819

Dear Mr. Davidson:

Let me begin by saying that I very much enjoyed your presentation at the Farmers Insurance Personal Development Seminar last Saturday. I was reluctant to sign up for a "Time Management" seminar because I've read many books and taken a few seminars on this subject in the past. Even so, time management is a continuing challenge for me and I took your seminar in the hope that you'd have something new to say. I was most pleasantly surprised to discover that you did.

Overall, it was an excellent presentation. Thank you for your efforts and for your innovative approach to a perennial problem. I am already putting your techniques to work, much to my benefit.

Very truly yours,

A handwritten signature in blue ink, appearing to read "Bill Gausewitz", with a stylized flourish at the end.

Bill Gausewitz