



PrimeTime!

UNIVERSITY

Fuel for Your Business

BUS 110 – Creating the Ideal Sales Force
Joe Milevsky

Monday, 8:00am and 9:00am

Participants will learn:

- What are the “must have” qualities and how do I avoid making a hiring mistake?
- How do I utilize incentive compensation but avoid conflicts?



Fuel for Your Life

LFE 110 – Get Interrupted Less, Earn More
Jeff Davidson

Monday, 8:00am and 9:00am

This course offers specific steps dealers can take to manage interruptions, keep them at a reasonable level, and consistently maintain high productivity. As a result of attending this program, your members will feel more in control, be more aware of their time, be better able to focus on cash flow, and leave at the end of day with more energy

